

Virginia Department of General Services – Office of Surplus Management
Secure Data Destruction and Surplus Services
MAY 6, 2015 THROUGH MAY 5, 2017

DGS-150415-C2 C2 Management

DGS-150415-POW Powerhouse Recycling, Inc.

DGS-150415-VER VersAbility Resources, Inc.

CONTRACTOR	ADDRESS	CONTACT NAME	PHONE NUMBER
C2 Management	351 Station Road Berryville, VA 22611	Angela Estep	540-931-0039
Powerhouse Recycling	220 Ryan Patrick Drive Salisbury, NC 28147	Brian Beinarauskas	704-245-2155
VersAbility	2520 58 th Street Hampton, VA 23661	Marse Wideman	757-390-7138

DISTRICT	REGIONS SERVICED	CONTRACTOR
1 BRISTOL	<p>Counties: Bland, Buchanan, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, Wise and Wythe</p> <p>Cities: Bristol, Norton</p> <p>Towns: Abingdon, Appalachia, Big Stone Gap, Bluefield, Cedar Bluff, Chilhowie, Cleveland, Clinchco, Clinchport, Clintwood, Coeburn, Damascus, Duffield, Dungannon, Fries, Gate City, Glade Spring, Grundy, Haysi, Honaker, Independence, Jonesville, Lebanon, Marion, Nickelsville, Pennington Gap, Pocahontas, Pound, Richlands, Rural Retreat, Saltville, St. Charles, St. Paul, Tazewell, Troutdale, Weber City, Wise and Wytheville</p>	<p>C2 Management</p> <p>Powerhouse Recycling</p>
2 SALEM	<p>Counties: Bedford, Botetourt, Carroll, Craig, Floyd, Franklin, Giles, Henry, Montgomery, Patrick, Pulaski and Roanoke</p> <p>Cities: Bedford, Galax, Martinsville, Radford, Roanoke and Salem</p> <p>Towns: Blacksburg, Boones Mill, Buchanan, Christiansburg, Dublin, Fincastle, Floyd, Glen Lyn, Hillsville, Narrows, New Castle, Pearisburg, Pembroke, Pulaski, Rich Creek, Ridgeway, Rocky Mount, Stuart, Troutville and Vinton</p>	<p>C2 Management</p> <p>Powerhouse Recycling</p>
3 LYNCHBURG	<p>Counties: Amherst, Appomattox, Buckingham, Campbell, Charlotte, Cumberland, Halifax, Nelson, Pittsylvania and Prince Edward</p> <p>Cities: Danville, Lynchburg</p> <p>Towns: Altavista, Amherst, Appomattox, Brookneal, Charlotte Court House, Chatham, Dillwyn, Drakes Branch, Farmville, Gretna, Halifax, Hurt, Keysville, Pamplin City, Phenix, Scottsburg, South Boston and Virgilina</p>	<p>C2 Management</p> <p>Powerhouse Recycling</p>

<p style="text-align: center;">4 RICHMOND</p>	<p>Counties: Amelia, Brunswick, Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Lunenburg, Mecklenburg, New Kent, Nottoway, Powhatan and Prince George</p> <p>Cities: Colonial Heights, Hopewell, Petersburg and Richmond</p> <p>Towns: Alberta, Ashland, Blackstone, Boydton, Brodnax, Burkeville, Chase City, Clarksville, Crewe, Kenbridge, La Crosse, Lawrenceville, Mckenney, South Hill and Victoria</p>	<p style="text-align: center;">C2 Management</p> <p style="text-align: center;">Powerhouse Recycling</p> <p style="text-align: center;">VersAbility</p>
<p style="text-align: center;">5 NORFOLK</p>	<p>Counties: Accomack Isle of Wight, James City, Northampton, Southampton, Surry, Sussex, York and Greensville.</p> <p>Cities: Chesapeake, Emporia, Franklin, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg</p> <p>Towns: Accomac, Belle Haven, Bloxom, Boykins, Branchville, Cape Charles, Capron, Cheriton, Chincoteague, Claremont, Courtland, Dendron, Eastville, Exmore, Hallwood, Ivor, Jarratt, Keller, Melfa, Nassawadox, Newsoms, Onancock, Onley, Painter, Parksley, Saxis, Smithfield*, Stony Creek, Surry, Tangier, Wachapreague, Wakefield, Waverly and Windsor</p>	<p style="text-align: center;">C2 Management</p> <p style="text-align: center;">Powerhouse Recycling</p> <p style="text-align: center;">VersAbility</p>
<p style="text-align: center;">6 FREDERICKSBURG</p>	<p>Counties: Caroline, Essex, Gloucester, King and Queen, King George, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, Spotsylvania, Stafford and Westmoreland</p> <p>Cities: Fredericksburg</p> <p>Towns: Bowling Green, Colonial Beach, Irvington, Kilmarnock, Montross, Port Royal, Tappahannock, Urbanna, Warsaw, West Point and White Stone</p>	<p style="text-align: center;">C2 Management</p> <p style="text-align: center;">Powerhouse Recycling</p> <p style="text-align: center;">VersAbility</p>
<p style="text-align: center;">7 CULPEPER</p>	<p>Counties: Albemarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Orange and Rappahannock</p> <p>Cities: Charlottesville</p> <p>Towns: Columbia, Culpeper, Gordonsville, Louisa, Madison, Mineral, Orange, Remington, Scottsville, Stanardsville, The Plains, Warrenton and Washington</p>	<p style="text-align: center;">C2 Management</p> <p style="text-align: center;">Powerhouse Recycling</p>
<p style="text-align: center;">8 STAUNTON</p>	<p>Counties: Alleghany, Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah and Warren</p> <p>Cities: Buena Vista, Covington, Harrisonburg, Lexington, Staunton, Waynesboro and Winchester</p> <p>Towns: Berryville, Boyce, Bridgewater, Broadway, Clifton Forge, Craigsville, Dayton, Edinburg, Elkton, Front Royal, Glasgow, Goshen, Grottoes, Iron Gate, Luray, Middletown, Monterey, Mount Crawford Mount, Jackson, New Market, Shenandoah, Stanley, Stephens City, Strasburg, Timberville, Toms Brook and Woodstock</p>	<p style="text-align: center;">C2 Management</p> <p style="text-align: center;">Powerhouse Recycling</p>

9 NORTHERN VIRGINIA	<p>Counties: Arlington, Fairfax, Loudoun and Prince William</p> <p>Cities: Alexandria, Fairfax, Falls Church, Manassas and Manassas Park</p> <p>Towns: Clifton, Dumfries, Hamilton, Haymarket, Herndon, Hillsboro, Leesburg, Lovettsville, Middleburg, Occoquan, Purcellville, Quantico, Round Hill and Vienna</p>	C2 Management Powerhouse Recycling
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Secure Data Destruction and Surplus Services Charges for Pick-up			
DISTRICT 1 BRISTOL	C2 \$500	POWERHOUSE \$0	
DISTRICT 2 SALEM	C2 \$400	POWERHOUSE \$0	
DISTRICT 3 LYNCHBURG	C2 \$400	POWERHOUSE \$0	
DISTRICT 4 RICHMOND	C2 \$300	POWERHOUSE \$0	VERSABILITY \$0
DISTRICT 5 NORFOLK	C2 \$350 <small>\$450 E. SHORE</small>	POWERHOUSE \$0	VERSABILITY \$0
DISTRICT 6 FREDERICKSBURG	C2 \$225	POWERHOUSE \$0	VERSABILITY \$0
DISTRICT 7 CULPEPER	C2 \$200	POWERHOUSE \$0	
DISTRICT 8 STAUNTON	C2 \$100	POWERHOUSE \$0	
DISTRICT 9 NORTHERN VA.	C2 \$0	POWERHOUSE \$0	

C2 MANAGEMENT - PRICING SCHEDULE FOR ALL DISTRICTS

	\$PAID \$CHARGE Includes data security		
ITEM	ITEM DESCRIPTION	PRICE PER ITEM	
1	Computer, Desktop (no peripherals)	\$5	
2	Computer, Desktop (no hard drive)	\$2	
3	Computer, Laptop	\$5	
4	Computer, Mainframe	\$25	
5	CPU System (includes keyboard, mouse, and power cord)	\$6	
6	Drives and Memory for Sanitization	\$.50	
7	Facsimile	\$0.00	
8	LAN/WAN Components	\$.50	
9	Media, Magnetic or Optical	\$0.00	
10	Misc. Components and Small Electronics Includes: Adapters, Batteries, Chargers, Hubs, Keyboards, Miscellaneous Cables, Mice, Switches, Uninterruptable Power Supply (UPS)	NOT REQUESTED	
11	Monitors/Terminals (excluding televisions)	(\$8.50)	
12	Monitors, LCD (Unbroken)	\$4	
13	On-site Hard Drive Destruction	\$5	100 drive minimum
14	PDA	\$.50	
15	Phones, Cell	\$.50	Includes data wiping
16	Photocopier	\$0.00	
17	Printer, with or without Storage (Includes: Black, Color, or Plotter)	\$0.00	
18	Router	\$1	
19	Server	\$5	
20	Television, Console and Tabletop	(\$8.50)	

POWERHOUSE - PRICING SCHEDULE FOR ALL DISTRICTS

ITEM	ITEM DESCRIPTION	PRICE PER ITEM	
1.	Computer, Desktop (no peripherals)	\$8.50	
2.	Computer, Desktop (no hard drive)	\$6.72	
3.	Computer, Laptop	\$4.00	
4.	Computer, Mainframe	\$80.00	
5.	CPU System (includes keyboard, mouse, and power cord)	\$8.96	
6.	Drives and Memory for Sanitization	\$0.20	
7.	Facsimile	\$0.15	
8.	LAN/WAN Components	\$3.00	
9.	Media, Magnetic or Optical	\$0.20	
10.	Misc. Components and Small Electronics Includes: Adapters, Batteries, Chargers, Hubs, Keyboards, Miscellaneous Cables, Mice, Switches, Uninterruptable Power Supply (UPS)	NOT REQUESTED	
11.	Monitors/Terminals (excluding televisions)	(\$8.75)	
12.	Monitors, LCD (Unbroken)	\$3.50	
13.	On-site Hard Drive Destruction	\$0.00	
14.	PDA	\$0.63	
15.	Phones, Cell	\$1.25	
16.	Photocopier	\$2.50	
17.	Printer, with or without Storage (Includes: Black, Color, or Plotter)	\$0.15	
18.	Router	\$3.00	
19.	Server	\$10.50	
20.	Television, Console and Tabletop	(\$17.50)	

Product/Service	Per	Price
* On-Site Material Packaging Services/Sorting	Load	\$0.00
Logistics/Transportation	Mile	\$0.00
Packing Supplies (Gaylord, Pallets, Stretch wrap) as needed	all	\$0.00
ON-SITE HARD DRIVE MEDIA SHREDDING	Each	\$0.00
Certified Destruction - Hard Drive Shedding/Wiping	Each	\$0.00
Serialized Reporting	Each	\$0.00
Certificates of Recycling/Destruction, Reporting	Load	\$0.00
Other Ancillary Costs	N/A	\$0.00

No travel costs, round-trip, and any other associated ancillary costs. Powerhouse is offering free transportation, free packing supplies and other supplemental services at no charge.

** On-Site Packing and Sorting Not Available for Municipal Collection Programs, Landfills....*

VERSABILITY - PRICING SCHEDULE FOR DISTRICTS 4, 5, AND 6

ITEM	ITEM DESCRIPTION	PRICE PER ITEM	
1.	Computer, Desktop (no peripherals)	\$3.25 each	paid
2.	Computer, Desktop (no hard drive)	\$2.50 each	paid
3.	Computer, Laptop	\$11.00 each	paid
4.	Computer, Mainframe	\$15.00 each	paid
5.	CPU System (includes keyboard, mouse, and power cord)	\$7.00 each	paid
6.	Drives and Memory for Sanitization	\$1.50 each	charged
7.	Facsimile	\$1.00 each	paid
8.	LAN/WAN Components	\$1.50 each	paid
9.	Media, Magnetic or Optical	\$.10 each	paid
10.	Misc. Components and Small Electronics Includes: Adaptors, Batteries, Chargers, Hubs, Keyboards, Miscellaneous Cables, Mice, Switches, Uninterruptable Power Supply (UPS)	\$.05 pound	paid
11.	Monitors/Terminals (excluding televisions)	\$3.50 each	charged
12.	Monitors, LCD (Unbroken)	\$5.00 each	paid
13.	On-site Hard Drive Destruction	\$8.00 each	charged
14.	PDA	\$1.00 each	paid
15.	Phones, Cell	\$1.00 each	paid
16.	Photocopier	\$20.00 each	paid
17.	Printer, with or without Storage (Includes: Black, Color, or Plotter)	\$2.00 each	paid
18.	Router	\$1.00 each	paid
19.	Server	\$4.00 each	paid
20.	Television, Console and Tabletop	\$6.00 each	charged