

# Virginia Department of General Services

**CONTRACT RENEWED 8/1/2009 -- 8/1/2010 -- Surplus SCRAP METAL CONTRACT 194 - TI**

**Please Note:**

- Services Offered by Each Contractor Varies (Check to verify whether your regional contractor will pick-up or take deliveries or both)
- Multiple vendors were selected to provide reasonable hauling distances
- Which region are you in? Refer to the contract for regional descriptions (pages 3 & 4 of contract)
- See vendor sheet for contact information (page 2)

	Type of Service:	Contractor(s):	Current Market Price Gross Ton (Prices from July 06)
Region 1	Delivered	Leonard Iron & Metal	\$141.67
Region 2	Delivered	Cycle Systems	\$116.00
Region 3	Delivered	Sims Cycle Systems	\$125.00 \$116.00
Region 4	Delivered	Sims	\$125.00
Region 5	Pick-Up	Public Scrap	\$55.00
	Delivered	Sims	\$125.00
	Electrical Scrap Pick-up	Public Scrap	\$150.00
	Electrical Scrap Delivered	Public Scrap	\$200.00
Region 6	Pick-Up	Smith Summit	\$72.92 \$22.00
	Delivered	Sims Smith Summit	\$125.00 \$155.00 \$44.00

<b>Electrical Scrap Pick-up</b>	<b>Summit</b>	<b>\$.15 pound</b>
<b>Electrical Scrap Delivered</b>	<b>Summit</b>	<b>\$.25 pound</b>

<b>Region 7</b>	<b>Pick-Up</b>	<b>New Life Recycling</b>	<b>\$67.00</b>
		<b>Smith (Fauquier County only)</b>	<b>\$72.92</b>
		<b>Summit</b>	<b>\$22.00</b>
	<b>Delivered</b>	<b>Wise Recycling</b>	<b>\$60.35</b>
		<b>Cycle Systems</b>	<b>\$100.00</b>
		<b>REMAC</b>	<b>\$85.85</b>
<b>SIMS</b>		<b>\$125.00</b>	
<b>Electrical Scrap Pick-up</b>	<b>Summit</b>	<b>\$.15 pound</b>	
	<b>Electrical Scrap Delivered</b>	<b>Summit</b>	<b>\$.25 pound</b>

<b>Region 8</b>	<b>Pick-Up</b>	<b>New Life Recycling</b>	<b>\$67.00</b>
		<b>REMAC</b>	<b>\$46.85</b>
	<b>Delivered</b>	<b>Cycle Systems</b>	<b>\$100.00</b>
		<b>REMAC</b>	<b>\$85.85</b>
	<b>Electrical Scrap Delivered</b>	<b>REMAC</b>	<b>\$24.88</b>
	<b>Electrical Scrap Pick-up</b>	<b>REMAC</b>	<b>\$12.88</b>

<b>Region 9</b>	<b>Pick-Up</b>	<b>Smith</b>	<b>\$72.92</b>
.	<b>Delivered</b>	<b>Smith</b>	<b>\$155.00</b>
.		<b>REMAC</b>	<b>\$85.85</b>
.	<b>Electrical Scrap Pick-up</b>	<b>REMAC</b>	<b>\$12.88</b>
.		<b>Electrical Scrap Delivered</b>	<b>REMAC</b>

**Virginia Department of General Services  
Scrap Metal Contractors for Surplus Scrap Metal Contract 194-TI**

**Contract has been renewed for period 8/1/2009 to 8/1/2010**

--Listed in alphabetical order by company name

--Locations of scrap yards are listed

**Start Date: August 1, 2006 (3 year contract with 3 one-year renewals possible)**

- |   |   |
|---|---|
| 1) Mr. Richard Lerner<br><b>Cycle Systems, Inc.</b><br>991 Lawyers Road<br>P.O. Box 11244<br>Lynchburg, VA 24506<br>1-800-542-7000<br>434 237-6666<br><i>Facilities in Lynchburg, Roanoke,<br/>Harrisonburg, Waynesboro (Stuarts<br/>Draft)</i> | 6) Mr. Stuart Cohn<br><b>Sims/Hugo Neu</b><br>3220 Deepwater Terminal Road<br>Richmond, Virginia 23234<br>804 291-3200 - Richmond<br>757 599-4940<br><i>Facilities in Richmond, Chesapeake,<br/>Newport News (Tabb)</i> |
| 2) Ms. Jo Ann Foster<br><b>Leonard Iron and Metal, Inc.</b><br>25041 Regal Drive<br>Abingdon, VA 24211<br>276 676-2880  | 7) Larry Braun<br><b>Joseph Smith &amp; Sons, Inc.</b><br>2001 Kenilworth Avenue<br>Post Office Box 64430<br>Washington, D.C. 20029<br>703 773-1266   |
| 3) Revonda Crawford<br><b>New Life Recycling</b><br>511 Bridge Street<br>Staunton, Virginia 24401<br>540 885-1569   | 8) Mr. Ed Nimeth<br><b>Summit Recycling</b><br>1123 Summit St.<br>Fredericksburg, Virginia 22401<br>540-373-5182  |
| 4) Henry Elling<br><b>Public Scrap, Inc.</b><br>2050 W. Pembroke Avenue<br>Hampton, Virginia 23661<br>757 245-0097  | 9) Mrs. Janet Wise<br><b>Wise Services and Recycling, LLC</b><br>745 North Commerce Street<br>Culpeper, Virginia 22701<br>540 825-0996  |
| 5) Mark Soresi<br><b>REMAC America</b><br>10860 Spring Knoll Drive<br>Potomac, Maryland 20854<br>1-800-600-9608<br>301 299-0126<br><i>Scrap yard located in Summit Point,<br/>West Virginia (near Berryville, Va.)</i>                          |   |



**COMMONWEALTH of VIRGINIA**  
*Department of General Services*  
SURPLUS PROPERTY OFFICE  
1910 Darbytown Road  
Richmond, Virginia 23231-5312

June 19, 2006

**Contract NO. 194-TI**

**(A) CONTRACT TITLE:** Scrap Metal, Commonwealth of Virginia

**(B) AUTHORIZED USERS:** State Agencies and Local or Public Bodies in the Commonwealth of Virginia

**(C) CONTRACTOR:** "Contractor" is defined herein as any successful bidder who is named and in receipt of a "Notice of Contract Award" following the review and evaluation of all bids.

**(D) BIDS MUST BE RECEIVED BY:** 2:00 p.m., Friday, July 14, 2006, E.S.T.

**(E) MAIL, FAX or E-MAIL BIDS TO:** [PLEASE NOTE: This is a new bid address and phone]

MAIL TO:  
G. Ball  
Virginia Department of General Services  
215 Governor Street, Ground Floor  
Richmond, Virginia 23219-2010

FAX Bids To: G. Ball, DGS, at (804) 786-1593

E-MAIL TO: Georgiana Ball at [georgiana.ball@dgs.virginia.gov](mailto:georgiana.ball@dgs.virginia.gov)

**(F) BID OPENING:** A public bid opening will be held, Monday, July 17, 2006 - 10:00 a.m. E.S.T. at the offices located at 1910 Darbytown Road, Richmond, Virginia.

**(G) EXPIRATION DATE:** The initial Contract term for be for a period of three (3) years commencing on August 1, 2006 and ending on July 31, 2009. Contract will be for three years, with three one-year renewals. Following the initial Contract term, and subject to the mutual written consent of both parties, the Contract may be extended for up to

three (3) additional one (1) year annual periods. The Commonwealth will issue a written notification to the Contractor stating the extension period, 30 days prior to the expiration of any then current Term.

**(H) BIDS:** Two types of bids are requested from bidders:

- 1) Bids for scrap metal delivered by the agencies to the successful bidders location.
- 2) Bids for scrap metal picked up at the agency site by the successful bidder.

If the bidder collects such material, an optional bid may also be submitted regarding electronic items such as scrap computers, monitors, printers, fax machines, etc. not meant for reuse. Such bids should include price per pound paid for delivery to contractor and for pick-up at agency site.

**(I) CONDITIONS:**

The hauling distance from the agency site to the contractor's location will be considered as a factor in awarding the contract if it is considered to be in the best interest of the Commonwealth.

It is agreed that surplus scrap metal will not be contaminated with wood, rubber, cloth, glass, plastic, or things other than metal. It is further agreed that no toxic or hazardous materials, closed containers, stoves, refrigerators, washers, dryers, or freezers will be included.

Methods of recycling and/or disposal by the contractor shall be in accordance with, but not limited to, Virginia Solid Waste Management Regulations, Environmental Protection Agency Regulations, and any other applicable federal and state policies and regulations.

Payment and terms for local governments and other Non-State Public bodies in the Commonwealth of Virginia using this contract: Receiving reports will be sent to local governments and other non-state public bodies with billing and payment processing to be the responsibility of the respective institution serviced and not the responsibility of the Virginia Department of General Services.

**(J) SERVICE REGIONS:**



To designate contractor service areas for this Contract, the Commonwealth of Virginia has been divided into 9 regions, as described above. Such areas correspond to the 9 Virginia Department of Transportation (VDOT) district regions. While we encourage the areas served to be as large as possible, bidders have several options. Bidders may service more than one region and also may designate service coverage for portions of a region (for 2 of the 5 counties in a region, for example). Bid Proposals must designate the regions and areas in which services would be available.

**REGION 1**

Covers Bland, Buchanan, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, Wise and Wythe counties.

**REGION 2**

Covers Bedford, Botetourt, Carroll, Craig, Floyd, Franklin, Giles Henry, Montgomery, Patrick, Pulaski and Roanoke counties.

**REGION 3**

Covers Amherst, Appomattox, Buckingham, Campbell, Charlotte, Cumberland, Halifax, Nelson, Pittsylvania and Prince Edward counties.

**REGION 4**

Covers Amelia, Brunswick, Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Lunenburg, Mecklenburg, New Kent, Nottoway, Powhatan and Prince George counties.

**REGION 5**

Covers Accomack, Greensville, Isle of Wight, James City, Northampton, Southampton, Surry, Sussex and York counties and the cities of Chesapeake, Emporia, Franklin,

Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg.

**REGION 6**

Covers Caroline, Essex, Gloucester, King & Queen, King George, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, Spotsylvania, Stafford and Westmoreland counties.

**REGION 7**

Covers Albermarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Orange and Rappahannock counties.

**REGION 8**

Covers Alleghany, Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah and Warren counties.

**REGION 9**

Arlington, Fairfax, Loudoun and Prince William counties.

**(K) PAYMENT AND CONTRACTOR REPORTING REQUIREMENTS:**

**1) Payment with Receiving Report**

The successful bidder will be required to send Payment with a Receiving Report, on their company form, which shall contain the following information:

- 1) Contract 194 - TI
- 2) weight of the metal collected
- 3) price paid for material
- 4) the name of the state agency and specific location where the scrap metal is from
- 5) signature by a representative of the state agency serviced

The Receiving Report and Payment are to be sent, within 7 days, to:

Virginia Department of General Services  
Fiscal Services  
PO BOX 267  
Richmond, VA 23218-0267

Note Change: Please use above address for  
payment

~~STATE SURPLUS PROPERTY  
ATTN: MR. J. E. THOMAS  
1910 DARBYTOWN ROAD  
RICHMOND, VA 23231-5312~~

Payment by contractor must be made by company check, made payable to the "Treasurer of Virginia."

Statements, market price changes, and other correspondence should be sent to the Surplus Property Office, 1910 Darbytown Road, Richmond, Virginia 23231.

If a price adjustment has occurred due to market changes as described in the "Price Escalation/De-Escalation" section of this Contract, information accompanying weight tickets will include a metals industry index sheet.

For billing purposes only, and if applicable, the Contractor shall write on the weight ticket the license tag number of the state vehicle delivering scrap metal.

## **2) Monthly Activity Reports**

On a monthly basis, Contractor shall provide an activity report to the Virginia Department of General Services, using the same address as for receiving reports and payment.

The report shall include the following information:

- (1) Contractor Name
- (2) Dates, state agency name/locations, weights and payment amounts for all scrap metal pick-ups or deliveries made during the one-month period. If there was no activity, then Contractor shall send a monthly statement that states "No activity." Alternately, reports may be e-mailed to Georgiana Ball at [georgiana.ball@dgs.virginia.gov](mailto:georgiana.ball@dgs.virginia.gov).

Monthly reports shall be due by the 15<sup>th</sup> of the following month.

**3) PRICE ESCALATION/DE-ESCALATION:** Sale price adjustments during the contract period may be permitted only for changes in metals pricing related to market indices. Contractors are to list the metals market indices used for pricing in Section K of this bid proposal.

## **(L) TIE BIDS:**

In the event of tie bids the successful bidder will be determined by drawing lots.

## **(M) BID PROPOSALS:**

Sealed bids subject to the conditions set forth, must be received by 2:00 PM E.S.T., Friday, July 14, 2006 at the following address:

VIRGINIA DEPARTMENT OF GENERAL SERVICES  
ATTN: G. Ball  
215 Governor Street, Ground Floor  
RICHMOND, VA 23219-2010

FAXED Bids may be sent to:  
G. Ball, (804) 786-1593.

Bids will be opened on Monday, July 17, 2006 at 10:00 A.M., at the DGS offices at 1910 DARBYTOWN ROAD, RICHMOND, VA 23231-5312.

**(N) REQUIRED BID INFORMATION:**

**(1) Certificate of Exemption Registration Number:**

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**SALES AND USE TAX:** All sales under the proposal will be subject to a 4-1/2 % Sales and Use Tax unless your bid is accompanied by a Certificate of Exemption or Registration number.

**(2) Metals Market Index Used for Pricing:**

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**(3) BID PRICES BY REGION:**

**REGION 1: AREAS SERVED: (ALL)**

**CONTRACTOR: Leonard Iron & Metal, Abingdon**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	--
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	<b><u>\$141.27 *</u></b>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	--
VARIOUS PER LOAD	Electrical Products - Delivered	--

\*Pricing will be based on metal markets index

**REGION 2: AREAS SERVED: (All)**

**CONTRACTOR: Cycle Systems: 434-237-6666**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
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VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	--
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	<u>\$116.00*</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	--
VARIOUS PER LOAD	Electrical Products - Delivered	--

\*Pricing will be based on metal markets index

**REGION 3: AREAS SERVED: (All)**

**2 CONTRACTORS: (1) Cycle Systems: 1-800-542-7000 or (2) Sims/Hugo Neu (804) 291-3213**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	--
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	
	<b>Cycle Systems (Lynchburg)</b>	<b>\$116.00*</b>
	<b>SIMS Metals</b>	<b><u>\$125.00*</u></b>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	--
VARIOUS PER LOAD	Electrical Products - Delivered	--

\*Pricing will be based on metal markets index

**REGION 4: AREAS SERVED: (All)**

**CONTRACTOR: Sims/Hugo Neu (804) 291- 3213**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
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VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	<u>    --    </u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	<u>  <b>\$125.00*</b>  </u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	<u>    --    </u>
VARIOUS PER LOAD	Electrical Products - Delivered	<u>    --    </u>

\*Pricing will be based on metal markets index

**REGION 5: AREAS SERVED:**

**Scrap Metal Pick-Up Contractor: Public Scrap, 757-245-0097**

**Scrap Metal Delivered Contractor: Sims/Hugo Neu, (757) 599-4940**

**Scrap Electronics Contractor: : Public Scrap, 757-245-0097**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site <b>PUBLIC SCRAP</b>	<u>  <b>\$55.00</b>  </u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered <b>Sims/Hugo Neu</b>	<u>  <b>\$125.00</b>  </u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site <b>Public Scrap</b>	<u>  <b>\$150.00</b>  </u>
VARIOUS PER LOAD	Electrical Products - Delivered <b>Public Scrap</b>	<u>  <b>\$200.00</b>  </u>

**REGION 6: AREAS SERVED:**

**Pick-Up Contractors (2) : 1) Summit, 540-373-5182**

**2) Smith, 703 773-1266, Spotsylvania & Stafford Counties**

**ONLY**

**Delivered Contractors (3): 1) Sims/Hugo Neu, 804 291-3213**

**2) Smith, 703 773-1266, Spotsylvania & Stafford Counties**

**ONLY**

**3) Summit, 540-373-5182**

**Scrap Electronics Contractor: Summit, 540-373-5182**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-site	
	<b>Smith</b>	<u>\$72.92</u>
	<b>Summit</b>	<u>\$22.00</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	
	<b>Sims/Hugo Neu</b>	<u>\$125.00</u>
	<b>Smith</b>	<u>\$155.00</u>
	<b>Summit</b>	<u>\$44.00</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	
	<b>Summit</b>	<u>.15 pound</u>
VARIOUS PER LOAD	Electrical Products - Delivered	
	<b>Summit</b>	<u>.25 pound</u>

**REGION 7: AREAS SERVED:**

**Pick-Up Contractors (3) :** 1) New Life Recycling, 540 885-1569  
2) Smith, 703 773-1266, (Fauquier County ONLY)  
3) Summit, 540-373-5182

**Delivered Contractors (4):** 1) Wise Recycling, 540 825-0996  
2) Cycle Systems, 1-800-542-7000  
3) REMAC, 1-800-600-9608  
4) Sims/Hugo Neu, 804 291-3213

**Scrap Electronics Contractor: Summit, 540-373-5182**

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<u>ESTIMATED</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER</u>
<u>QUANTITY</u>		<u>GROSS TON</u>

VARIOUS PER LOAD	MISC. SCRAP METAL: Picked Up On-Site	
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1) <b>New Life Recycling:</b>	<u>\$67.00</u>
2) <b>Smith (Fauquier County ONLY)</b>	<u>\$72.92</u>
3) <b>Summit</b>	<u>\$22.00</u>

VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	
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1) <b>Wise Recycling</b>	<u>\$60.35</u>
2) <b>Cycle Systems</b>	<u>\$100.00</u>
3) <b>REMAC</b>	<u>\$85.85</u>
4) <b>Sims/Hugo Neu</b>	<u>\$125.00</u>

VARIOUS PER LOAD	Electrical Products – Picked Up On-Site Summit	<u>.15 pound</u>
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VARIOUS PER LOAD	Electrical Products - Delivered Summit	<u>.25 pound</u>
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**REGION 8: AREAS SERVED:**

**Pick-Up Contractors (2) :** 1) New Life Recycling, 540 885-1569

**2) REMAC, 1-800-600-9608**

**Delivered Contractors (4): 1) Cycle Systems, 1-800-542-7000**

**2) REMAC, 1-800-600-9608 (and Pick-Up contractors)**

**Scrap Electronics Contractor: REMAC, 1-800-600-9608**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	
	1) New Life Recycling	<u>\$67.00</u>
	2) REMAC	<u>\$46.85</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	
	1) Cycle Systems	<u>\$100.00</u>
	2) REMAC	<u>\$46.85</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	
	REMAC	<u>\$12.88</u>
VARIOUS PER LOAD	Electrical Products - Delivered	
	REMAC	<u>\$24.88</u>

**REGION 9: AREAS SERVED:**

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**Pick-Up Contractors : Smith, 703 773-1266**

**Delivered Contractors (2): 1) Smith, 703 773-1266**

**2) REMAC, 1-800-600-9608**

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**Scrap Electronics Contractor: REMAC, 1-800-600-9608**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site <b>Smith</b>	<u>\$72.92</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered <b>Smith</b> <b>REMAC</b>	<u>\$155.00</u> <u>\$85.85</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site <b>REMAC</b>	<u>\$12.88</u>
VARIOUS PER LOAD	Electrical Products - Delivered <b>REMAC</b>	<u>\$24.88</u>

**(4) BID SIGNATURE:**

The undersigned certifies that he or she is authorized to sign for the company stated, and binds the company to the conditions of this contract. This agreement may be terminated by a fifteen (15) day written notice by the State Surplus Property Office, if the successful bidder does not fully comply with the terms and conditions of the contract or it is deemed to be in the best interest of the Commonwealth of Virginia.

Any disputes regarding payment for materials will be directed in writing to the Surplus Property Administrator at 1910 DARBYTOWN ROAD, RICHMOND, VIRGINIA 23231-5312. Any potential court action shall be filed in the appropriate Virginia court.

DATE:

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COMPANY NAME:

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COMPANY TITLE:

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STREET ADDRESS:

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CITY & TOWN:

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ZIP CODE: \_\_\_\_\_ TELEPHONE:

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BY:

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(SIGNATURE)

The Commonwealth makes no guarantee of the quantity or quality of the used scrap metal during the contract period.

The Commonwealth reserves the right to reject any and all offers. Bids from a company, corporation or partnership must be signed by an authorized officer and the title designated.

A. Georgiana Ball,  
Virginia Department of General Services  
(804) 786-0103 / [georgiana.ball@dgs.virginia.gov](mailto:georgiana.ball@dgs.virginia.gov)